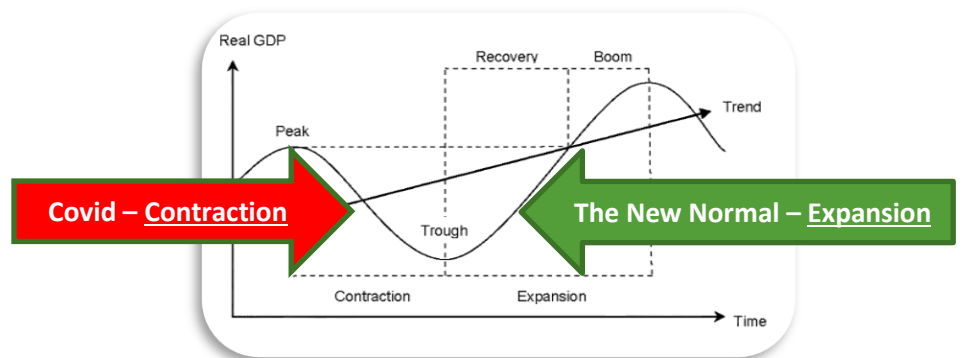


# Program Brief

## Channel Partner Program

**Drootoo**, an award-winning leader in distributed cloud computing, is transforming businesses and making them high performing entities with its unified cloud platform, smart city platform, enterprise transformation platform and new normal program. Are you and your company ready to take advantage of the post-covid **Expansion by partnering along with Drootoo's** global ecosystem? The "wave" will usher in many new business practices, sales and revenue opportunities by partnering together.



The objective is to make your Acceleration of Sales Revenue as part of Drootoo's Channel Partner Program. Enjoy the business benefits by enrolling yourself either as a **Distributor, Reseller Partner, Services Partner or Solution Partner.**

Please schedule a call with your interest to learn more by contacting DROOTOO at [info@drootoo.com](mailto:info@drootoo.com) or reach out to your partner representatives.



Leverage the vast knowledge with drootoo's global ecosystem to deliver differentiated products and services to ecosystem !

- Cross-functional teams
  - C-Level
  - Lines-of-business
  - Corporate
  - Sales
  - Operations

**Business benefits:**

- Accelerate Sales Revenue
- Increase Share Of Wallet
- Acquire New Customers
- Performance Accelerators
- Volume Discounts

Continuous innovation & Business Agility added to your market offering with Drootoo:

- Unified Cloud Platform
- Enterprise Transformation Platform
- Smart City Platform
- Unified Cloud Security
- New Normal Program
- Unified Data Platform

Make best use of multiple Sales Assets:

- Website & Documentation
- Solution Briefs
- Lead Generation Webinars
- Drootoo Discovery Engagement
- Drootoo Buyer's Journey
- Drootoo Demo Environment
- Drootoo Global Alliances Ecosystem